

COMMONWEALTH OF KENTUCKY  
CABINET FOR HEALTH AND FAMILY SERVICES  
DEPARTMENT FOR MEDICAID SERVICES

**IN RE: HOME HEALTH TECHNICAL ADVISORY COUNCIL**

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February 11, 2020  
11:00 A.M.  
Cabinet for Health and Family Services  
Medicaid Commissioner's Conference Room  
275 East Main Street  
Frankfort, Kentucky 40601

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APPEARANCES

Billie Dyer  
CHAIR

Annlyn Purdon  
Susan Stewart  
TAC MEMBER PRESENT

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CAPITAL CITY COURT REPORTING  
TERRI H. PELOSI, COURT REPORTER  
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APPEARANCES

(Continued)

Evan Reinhardt  
KENTUCKY HOME CARE  
ASSOCIATION

Lisa Lee  
Judy Theriot  
Angela Parker  
Sharley Hughes  
Charles Douglass  
Candace Crawford  
DEPARTMENT FOR MEDICAID  
SERVICES

Holly Owens  
ANTHEM

Cathy Stephens  
Guy Custers  
Zelda Tutt  
HUMANA

Lisa Lucchese  
JoAnn Rose  
AETNA BETTER HEALTH

Pat Russell  
WELLCARE

## AGENDA

1. Call to Order
2. Welcome and Introductions
3. Approval of Minutes
4. Old Business
  - \* Followup on MCO request for a full listing of supplies and billing quantities
5. New Business
  - \* What role the administration expects Home Health to play as it moves forward. What changes/opportunities are on the horizon and what can the industry do to help gather information/data in order to facilitate those changes. If none have been contemplated, can we make suggestions about how to move forward?
  - \* As to the TAC itself, under the previous Commissioner, we had the impression that the TACs were intended to receive suggestions/recommendations for new and different policies to be considered by DMS. The feedback from DMS at our last meeting suggested to us that there may have been a change in that direction and we would like to understand what the approach from DMS is so that we can be on the same page.
6. Adjournment

1 MS. HUGHES: If we could let  
2 the Commissioner go first on the agenda, that would  
3 help.

4 MS. DYER: We will introduce  
5 everyone real quick. Thank you for being here  
6 today.

7 (INTRODUCTIONS)

8 DR. DYER: Welcome,  
9 Commissioner Lee. We're glad you're here. Do you  
10 want to say anything since you've got limited time  
11 in here before we even get to the agenda items?

12 COMMISSIONER LEE: Just quickly  
13 for those of you who do not know me. I am returning  
14 to Medicaid. I previously worked in Medicaid for  
15 sixteen years in Kentucky.

16 I did a lot of different  
17 things when I worked in Medicaid. I usually tell  
18 everybody I was a Member Service Representative, I  
19 was a Provider Service Representative, a CHIP  
20 Director, a Policy Analyst and I eventually was a  
21 Deputy Commissioner and, then, I was Commissioner  
22 before I retired.

23 So, when I was asked to return  
24 to Medicaid, I thought about it just a little bit  
25 and, then, decided I think this is where I want to

1 be because the Medicaid Program is near and dear to  
2 my heart. I worked in it for sixteen years. I know  
3 a lot of the issues that the members face. I also  
4 know a lot of the issues that the providers face.

5 And I think that our role,  
6 everybody in this room is here for the same reason.  
7 We're here to improve the health status of  
8 Kentuckians and this is a partnership. We work  
9 together. Medicaid can only do so much. The  
10 providers are out in the field. They're the eyes  
11 and ears in the community to tell us what's going  
12 on. We have our MCO partners also.

13 And, so, I think together that  
14 we can move the state forward in a direction that  
15 improves the status of those that we are charged to  
16 serve and I think that that's our main mission is to  
17 see how well we're taking care of the lives that are  
18 enrolled in Medicaid and how we can improve those  
19 lives.

20 MS. DYER: Lots of years of  
21 experience.

22 COMMISSIONER LEE: Yes, a few,  
23 but even after sixteen years and, then, four years I  
24 worked with other state Medicaid agencies, you learn  
25 something new every single day in the Medicaid

1 Program, every day. It's a very vast and complex  
2 program.

3 DR. DYER: When it all settles,  
4 it's all about serving the patients or the people,  
5 recipients out there. I think we all feel that way.

6 Evan, from the Kentucky Home  
7 Care Association, it's not on the agenda, but since  
8 Commissioner Lee is here, is there anything that you  
9 would like to address?

10 MR. REINHARDT: I think a  
11 couple of the items on the agenda will touch on  
12 that.

13 We appreciate you being here  
14 and we certainly want to make this meeting in  
15 particular a productive use of everyone's time.

16 We've got a couple of agenda  
17 items geared in that direction, but I think our  
18 approach is whatever we can do to be helpful to you  
19 as you oversee and administer all the programs that  
20 you are overseeing, we would like to be able to  
21 offer that.

22 I know our group is very  
23 excited about the opportunity to gather information,  
24 put data together and really play a role in Medicaid  
25 in general but in the health care landscape more

1 generally.

2 We appreciate the opportunity  
3 just to be at the table for anything really as  
4 things move forward because we know HCBS is going to  
5 be a focal point and we're going to need to change.

6 So, we're really ready for  
7 that and ready for those conversations. So, I  
8 appreciate any opportunity to move that ball  
9 forward.

10 COMMISSIONER LEE: Thank you.

11 MS. DYER: I guess the first  
12 thing on the agenda, then, is the approval of the  
13 minutes.

14 MS. STEWART: I make a motion.

15 MS. PURDON: I'll second.

16 MS. DYER: That was easy. We  
17 can move forward to Old Business. Follow-up on the  
18 MCO request for a full listing of supplies and  
19 billing quantities. Is the supply formulary being  
20 consistently used?

21 And I'm going to ask Susan  
22 Stewart to address that because I think she spent  
23 some time looking and the ask is hers.

24 MS. STEWART: Yes, the ask is  
25 mine. This has been an ongoing issue for probably

1 close to a year now that we brought to the table  
2 where as a provider, we don't know what the billing  
3 quantities are for each MCO.

4 For a box of 4x4's, it might  
5 be - a box is fifty but one MCO might require forty-  
6 eight, one might require forty-five, one might  
7 require sixty-two. We have no idea.

8 So, we asked for a  
9 comprehensive list of each MCO's supply list, and  
10 this is our second time we've gotten information  
11 from the MCOs and it is still not all inclusive.

12 I picked one item, the one  
13 that I pay close attention to and it's foam  
14 dressing. And on the WellCare list, the maximum  
15 units is zero. On the Passport list, it wasn't  
16 included at all and there were only thirty-one items  
17 listed on their comprehensive list.

18 On Humana, the quantity limits  
19 were blank. On Anthem, the quantity limits were  
20 blank, and Aetna's list was less than thirty-one  
21 items.

22 So, they are not giving us an  
23 all-inclusive list of information.

24 MS. HUGHES: Okay. So,  
25 Commissioner, do you mind if I address this?



1 COMMISSIONER LEE: Go ahead.

2 MS. HUGHES: We've now worked  
3 with the MCOs in getting this. We've provided it to  
4 you all twice.

5 At the last TAC meeting, we  
6 specifically told every MCO that was here, you  
7 confirm what you have sent to me is accurate and  
8 complete and re-send it to me. They re-sent it to me  
9 and I sent that all out to you all last week.

10 At this point, because, as you  
11 said, it's been going on a year, I think it's  
12 probably going to be best if you all supply us a  
13 list of codes that you want to see.

14 Then, we will send that list  
15 to every MCO and we will say don't put zeros, don't  
16 leave blanks. You provide us with the information  
17 they're requesting for each of these CPT codes, or I  
18 guess they're still called CPT codes.

19 MS. STEWART: HCPCS.

20 MS. HUGHES: HCPCS codes. That  
21 way we get - I mean, that's kind of the route we went  
22 at the MAC because Chris Carle kept asking for  
23 different information and different MCOs were coming  
24 back with different things.

25 So, I said to Chris, okay, you

1 provide me a list of everything you want and I will  
2 send that out and we did and we got him exactly what  
3 he wanted.

4 So, I think if you all can  
5 provide----

6 MS. STEWART: Our supply list  
7 is thousands and thousands and thousands of lines.

8 MS. PARKER: Trying to help in  
9 this whole process, truly understanding what you  
10 want, if yours is thousands and thousands of lines,  
11 the MCOs could be thousands and thousands of lines  
12 as well.

13 Is that what you're expecting  
14 or are there certain ones that you use the most  
15 often, that are different, or can we somehow narrow  
16 this down to make sure that you are getting exactly  
17 what you're asking for?

18 MS. STEWART: Well, I mean,  
19 I'll take Humana and Anthem. They gave us the code  
20 but the number was blank.

21 MS. PARKER: So, that could  
22 potentially mean zero.

23 MS. HUGHES: There's no limit.

24 MS. STEPHENS: Right, and----

25 MS. PARKER: Or no limit.

1 MS. STEPHENS: And I think----  
2 MS. STEWART: But we know  
3 that's----  
4 COURT REPORTER: Wait just a  
5 second. One at a time.  
6 MS. STEWART: But we know that  
7 that's not accurate because we get the denial.  
8 MS. OWEN: What is the code  
9 that I can check?  
10 MS. STEWART: A6212 is the one  
11 code that I particularly pay close attention to.  
12 MS. PARKER: 212 you say?  
13 MS. STEWART: Yes, A6212.  
14 MS. PARKER: And that was  
15 Humana and Anthem.  
16 MS. STEWART: Yes. So, they  
17 provided the number but it was blank.  
18 MS. HUGHES: They were to  
19 confirm that it was accurate. WellCare, I think,  
20 met with you individually on some stuff of  
21 why----  
22 MS. STEWART: WellCare is the  
23 group that led us to the discussion about why it's a  
24 mystery and, so, they said we're not going to tell  
25 you. So, we brought it here to try to get an

1 answer.

2 And, so, for the  
3 Commissioner's purposes, we bill a claim and we bill  
4 forty-eight. We get a denial that it's excessive.  
5 We don't know what excessive is. So, we bill again  
6 at forty-six. It might pass or it might not. So,  
7 if it passes, is it forty-six or forty-seven.

8 So, it's a constant rebill,  
9 rebill, rebill to try to figure out what the magical  
10 number is for each and every MCO, where, if they  
11 would just give us the number, it would save a whole  
12 lot of red tape.

13 MS. STEPHENS: If we could have  
14 some examples or something sent.

15 MS. STEWART: Well, I mean  
16 A6212.

17 MS. PARKER: It would be great  
18 if you could send me specific examples where you're  
19 seeing a discrepancy and, then, I can get with those  
20 MCOs; but to your point, I know there's a lot of  
21 supplies out there, but if you are seeing  
22 commonalties that are being denied, you billed  
23 forty-eight but their limit is forty-five or you're  
24 seeing these denial reasons, that would help a lot.

25 And I don't know, because the

1 last meeting is the first one I've been to in a  
2 while, whether or not you had actually had meetings  
3 with the MCOs regarding the supplies.

4 MS. STEWART: We have met with  
5 WellCare.

6 MS. PARKER: Okay. Have you  
7 gotten it figured out with WellCare?

8 MS. STEWART: No.

9 MS. PARKER: Okay.

10 COMMISSIONER LEE: So, what  
11 your request is, to make sure I understand, you  
12 submit a claim and you will have a list of supplies  
13 within that claim and you will have a quantity with  
14 that supply. And when your Remit Advice or whatever  
15 comes back, it will have a denial with just an  
16 exceeds and it doesn't have anything.

17 So, your quest is to say  
18 here's a list of supplies. We want to know per MCO  
19 what the billing quantities are for each of those  
20 supplies.

21 So, I think if we start with  
22 the top maybe twenty-five. You say there's a lot.  
23 Maybe start with the top twenty-five codes that you  
24 bill most often and, then, we'll just have to start  
25 going down that list, but if we work on the top

1 twenty-five first.

2 And, I think, too, another  
3 distinction that we need to maybe include in there  
4 are those supplies billed most often for adults or  
5 children because there are some around children that  
6 we have the EPSDT----

7 MS. STEWART: This is just  
8 plain certified home health is all my ask is about.

9 COMMISSIONER LEE: Okay. So,  
10 do you all bill for children? Do you bill any  
11 services for children?

12 MS. STEWART: Not like an EPSDT  
13 program. We don't. Do you get a lot of supply  
14 denials?

15 MS. DYER: We bill supplies for  
16 EPSDT Special Services but we bill them through  
17 whatever plan the child has.

18 COMMISSIONER LEE: And you  
19 don't have any issues with denials on those?

20 MS. DYER: We haven't had those  
21 issues for awhile but it's not to say that we  
22 couldn't again or that we have not had in the past  
23 but we sort of see a rolling problem sometimes with  
24 different agencies having problems, would you say?

25 MR. REINHARDT: Yes.

1 COMMISSIONER LEE: Okay. So,  
2 we'll just keep this request simple, top twenty-five  
3 supplies that you want to see and the quantity  
4 limits by MCO.

5 MS. DYER: One thing that we  
6 might add to this, I do believe on some of the  
7 limits, there's a duration. For instance, you could  
8 have "x" number of supplies in "x" number of weeks  
9 or months. Is that correct, Susan? Have you seen  
10 that as a problem or Annlyn?

11 MS. PURDON: Some is per day.  
12 Like, Ensure is per day on some.

13 MS. STEWART: I don't think  
14 nutrition was our issue. It was PleurX drains,  
15 4x4's.

16 MS. DYER: You could only have  
17 so many in a certain amount of time which is very  
18 patient-specific for a PleurX drain, for instance,  
19 right?

20 MS. STEWART: Yes.

21 MS. DYER: Wasn't that one of  
22 the discussion examples?

23 MS. STEWART: PleurX drains was  
24 one, too. Their limit is ten. We now know for one  
25 MCO it's ten. Well, ten at a time. We put twenty

1 on the line item. They denied ten. Until you go  
2 back and forth with them, you don't realize that  
3 it's ten each week. And if we had been given ten  
4 each week, we would have been fine, but we gave them  
5 twenty at a time and that was denied.

6 So, it's a puzzle. It's a  
7 game.

8 MR. DOUGLASS: Are you having  
9 similar problems with the fee-for-service Medicaid?

10 MS. STEWART: It's all  
11 Medicaid.

12 MS. HUGHES: Fee-for-service as  
13 opposed to each MCO.

14 MS. PURDON: Traditional  
15 Medicaid, I still have the list and we go by the  
16 list and we have the quantity limits for  
17 traditional.

18 MS. DYER: It's all MCO.

19 MS. STEWART: It's all MCO.

20 MS. DYER: Any other  
21 discussion?

22 MS. STEWART: We'll get that.  
23 Do you want us to send that to Sharley?

24 COMMISSIONER LEE: Yes, please.

25 MS. DYER: All right. So, New



1 Business. What role the administration expects Home  
2 Health to play as it moves forward. What changes/  
3 opportunities are on the horizon and what can the  
4 industry do to help gather information/data in order  
5 to facilitate those changes. If none have been  
6 contemplated, can we make suggestions about how to  
7 move forward?

8 And I think that takes off  
9 what Evan said to you and what you really said, too,  
10 Commissioner Lee.

11 COMMISSIONER LEE: So, I think  
12 the focus, our priorities in this Administration is  
13 definitely going to be reducing barriers to care,  
14 ensuring access to care.

15 So, when we can identify those  
16 barriers and come together as a group and talk to  
17 see what we can do to improve access, focus on  
18 quality of care, too. We don't just want  
19 individuals going to care just to get care. We want  
20 to make sure they're receiving the appropriate care  
21 in the appropriate setting at the appropriate time.

22 So, those are our priorities,  
23 making sure individuals first, number one, can get  
24 into the program, can enroll in Medicaid; number  
25 two, once they are enrolled, make sure that they

1 have access to care. So, those are our priorities  
2 going forward.

3 And, of course, you, again,  
4 like I said, are out in the community. You're the  
5 providers. When you see issues that you think is  
6 preventing individuals from receiving care, I think  
7 we need to get together.

8 And I think I'm going to  
9 segway into the next bullet point here. We need to  
10 start getting some actual data for us to look at.  
11 If we see an issue that we think is a barrier to  
12 care, we may need to start examining that by looking  
13 at data in our system or trying to figure out where  
14 we can get information to see if this is a one-time  
15 issue or is it going to turn into a broader issue  
16 that we really need to address through some sort of  
17 policy.

18 And, so, with that in mind, I  
19 think Sharley has taken a lead on actually designing  
20 some reports for some of the Technical Advisory  
21 Committees so that you all will have information to  
22 look at.

23 I think we're going to start  
24 out very basic with information. We're not going to  
25 bring you these huge reports that you're not going

1 to be able to wade through and understand and maybe  
2 not make connections.

3 But we're going to start out  
4 with some basic information and let you guys review  
5 it and then see what we need to look at going  
6 forward, because what we want to move forward with  
7 is making data-driven policy decisions.

8 And what is our data telling  
9 us? For example, we could look to see where there  
10 are access issues in the state because there are not  
11 enough providers, where is the heaviest utilized  
12 area, what population is using the services, those  
13 kinds of things.

14 And I think if we look at the  
15 big, broad picture first, just get the whole picture  
16 of home health, who is using the home health  
17 services, what services are they using, we can kind  
18 of then start drilling down into the MCO reports and  
19 kind of break out just utilization patterns.

20 But we really see this TAC as  
21 looking at that information and help us drive policy  
22 decisions. We want to focus on what can we better  
23 do to better serve our individuals.

24 MS. DYER: Thank you.

25 MR. REINHARDT: The current

1 arrangement and agencies work most often with  
2 Managed Care and we're in a very traditional, just  
3 you provide the service and you get paid for that  
4 service. Even though you have an individual  
5 contract, it's sort of one dimensional.

6 So, I think our group, in  
7 order to be creative and knowing that there's a  
8 finite amount of dollars out there, I think there's  
9 some opportunities for agencies to work with MCOs in  
10 creative ways.

11 But some of that, I think,  
12 will have to come from the Administration itself  
13 helping to facilitate opportunities where an agency  
14 can take on a more creative, and I don't want to say  
15 upside and downside risk right out of the gate, but  
16 at least allow agencies to share in some of the  
17 upside for providing quality care, for hitting  
18 certain outcomes, even as basic as they might be to  
19 start, just preventing a hospitalization.

20 There's a lot of dollars that  
21 would normally have been spent there that an agency  
22 could put to good use, particularly in a rural area.

23 So, getting creative about  
24 those contracts we see in other states in managed  
25 care environments where agencies, even individual

1 agencies can begin to address particular issues.

2 And I think our group in  
3 particular is ready to come to the table to be able  
4 to maintain people in a way that allows them to stay  
5 in their home and can keep that quality of care at a  
6 high level.

7 So, I think we would just  
8 encourage those conversations to allow some of the  
9 dollars that are already in the system to be spent  
10 or used more creatively and I think it's a win/win.

11 The agency can address some of  
12 the workforce issues they might be having, and,  
13 likewise, the MCO and the Administration gets the  
14 outcome that they're looking for.

15 So, I think that's one  
16 suggestion from our side of the fence on how we  
17 might be able to move forward in a way that starts  
18 to change the paradigm a little bit just because  
19 we've been sort of doing things in kind of a  
20 traditional model and this would get outside of that  
21 a little bit and incentivize everybody here around  
22 this table to do some of those things.

23 So, just a thought there about  
24 how we can align, to your point, the service  
25 received and the dollars to really target particular

1 populations.

2 COMMISSIONER LEE: I think  
3 we're open to that recommendation, and I do think  
4 that the basis and the jumping-off point is getting  
5 that data and starting to look at it and find out  
6 where we can make those changes and, again, drive  
7 positive policy but on factual data that we have.

8 MR. REINHARDT: Absolutely.  
9 And that's where we would be happy to play a role in  
10 that and allow the data to lead us down the path,  
11 but I think just that, a dollar spent in an  
12 institution compared to in the home and community,  
13 that sort of argument is where our focus is, that we  
14 can provide hopefully some similar or better  
15 outcomes overall and do it in a way that might save  
16 some dollars.

17 So, I think we would be  
18 definitely very interested in seeing what the data  
19 is and, then, developing a system that aligns with  
20 the data.

21 MS. DYER: I think at this  
22 point, Susan, do you have anything to add to what  
23 Evan says and, then, Annlyn?

24 MS. STEWART: I do. If I can  
25 remember them both, I've got two.

1                               One of the things I would be  
2 interested in from a report standpoint is what I  
3 call the new waiver which is----

4                               MS. DYER: Version 2.

5                               MS. STEWART: The Version 2  
6 waiver. I'd like to see the data related to how  
7 many people are enrolled in the program because----

8                               MS. HUGHES: I'm sorry.  
9 Version 2 waiver?

10                              MS. STEWART: The one that  
11 changed it from homemaking and personal care----

12                              MS. DYER: It's Version 2.

13                              MS. HUGHES: So, the waiver.  
14 Back here, the waiver.

15                              COMMISSIONER LEE: So, if I  
16 could speak to that - I'm sorry, I forgot to speak  
17 to that - just for a little bit.

18                              I know that there's been a lot  
19 of work and energy put into the 1915(c) waiver  
20 redesign I think is what you're talking about.

21                              MS. STEWART: No, because  
22 that's kind of gone, right?

23                              COMMISSIONER LEE: No, no.  
24 There's been a lot of effort, like I said, and  
25 energy put into the 1915(c) waiver redesign.

1                               And there is a report, I think  
2       Navigant created a very comprehensive report with  
3       some recommendations, and the Department had been  
4       moving forward with implementing some of those  
5       recommendations.

6                               And, so, what we're looking at  
7       now is we are kind of taking a step back. We're  
8       looking at which of those recommendations that we  
9       can implement within our current infrastructure  
10      that's going to improve the delivery of care to  
11      members, reduce administrative burdens for providers  
12      and the Cabinet because we have sister agencies who  
13      work with us in administering those 1915(c) waivers.

14                              So, the one thing that we're  
15      taking a pause on and looking back on are some of  
16      the bigger changes that would require waiver  
17      application amendments, that would require  
18      regulation changes, those sorts of things.

19                              For example, I know that there  
20      was a rate study that most of the providers received  
21      and it switched some of the provider rates or it  
22      changed some of those.

23                              We really want to look at that  
24      to make sure there's not going to be any unintended  
25      consequences moving forward. So, we really want to



1 look at these, at the 1915(c) waiver redesign in a  
2 more thoughtful, methodical manner going forward.

3 So, we're putting a pause on  
4 some of those major changes, but the quick wins that  
5 will help us deliver those services more efficiently  
6 that we can do within the current infrastructure we  
7 want to go ahead and implement, and we'll keep all  
8 providers in the loop on those communications.

9 MS. STEWART: I was more  
10 interested in a very higher level than that.

11 MS. HUGHES: Now, the waiver  
12 you're talking about that went away is the Kentucky  
13 HEALTH waiver. Is that what you're thinking?

14 MS. STEWART: No.

15 MS. DYER: Well, there was the  
16 Home- and Community-Based Waiver and, then, we had a  
17 rewrite that is Version 2. That's what we're kind  
18 of living under but actually it has been modified to  
19 the point that it's not exactly what Version 2 was.

20 But I think what you're  
21 speaking about is before Version 2 was implemented.

22 MS. STEWART: Right, the old  
23 Home- and Community-Based Waiver Program and 12,000  
24 open slots.

25 I'm interested in data related

1 to how many patients are being served now and are  
2 there still open slots, and what kind of providers  
3 are providing care in that program because when it  
4 was rewritten, a lot of home health agencies,  
5 including mine, got out of the program.

6 So, I'm interested to see if  
7 there's access-to-care issues because I know  
8 patients in our area are going without care because  
9 there's not enough providers. That's the high level  
10 I was interested in, but I love all that other  
11 stuff, too.

12 COMMISSIONER LEE: So,  
13 basically, the HCB waivers?

14 MS. STEWART: Yes.

15 COMMISSIONER LEE: You want to  
16 see some utilization trends in that waiver.

17 MS. STEWART: Yes, ma'am. And  
18 the other thing I wanted to mention is tagging on to  
19 what Evan said.

20 Probably two years ago or  
21 maybe three years ago, our TAC was a little  
22 dysfunctional and made great strides in getting  
23 functional again.

24 We got a new Commissioner that  
25 said halt, you can't talk about any of these things

1 here anymore. We want you to be visionary. So, I'd  
2 like to see us get back to where we are a partner  
3 with DMS staff and people are engaged with us so  
4 that we can build relationships with them so that we  
5 can be harmonious again.

6 COMMISSIONER LEE: And I think  
7 that that's what we all want here at the table. I  
8 think our vision is that you are visionaries, that  
9 you help us identify areas that need to be improved  
10 and maybe see what kind of policy recommendations  
11 that we can make, but also we need to know what's  
12 going on in the field to know what issues are out  
13 there and what we need to work on. So, I think it's  
14 a combination of what you just said.

15 MS. DYER: And just before  
16 Annlyn goes, just a little take on what you said,  
17 just to clarify, I guess, is what I'm asking.

18 When you're talking about some  
19 of the things that you're looking at with the new  
20 version that was a couple of years pretty much has  
21 been skin on, the third iteration, I was on that  
22 rate study committee, by the way, as a member for  
23 Kentucky Home Care. So, we're all interested in  
24 that and what that looks like.

25 The one thing that we're

1 interested in as an agency and I think this would  
2 lead into what Susan is asking and probably Annlyn  
3 and many more people in Kentucky Home Care is the  
4 application process.

5 For instance, we are a Home-  
6 and Community-Based Waiver provider, but we are  
7 interested at a point in looking at being a Michelle  
8 P. Waiver provider.

9 So, we were told that possibly  
10 in some of that, this third iteration of rewrite,  
11 that that was being looked at to streamline the  
12 application process. So, pretty much, if you  
13 applied to be one waiver provider, it could carry  
14 over into the next waiver that you might be looking  
15 at to provide.

16 So, it would help access to  
17 care if you don't have to go through a huge process  
18 to be in an additional waiver, and I would imagine  
19 my agency is not the only people in the state that  
20 might want to look at that.

21 It might really open up access  
22 to care, but there were lots of providers that did  
23 drop out when it went to Version II. We just tried  
24 to see what happened and it has worked well. For a  
25 small agency, we had over 300 a couple of weeks ago.

1           Anyway, Annlyn.

2                               MS. PURDON: you all made all  
3           the great points. I would just be interested in the  
4           waiver to have a seat at the table and be able to  
5           make comments on upcoming changes because the  
6           administrative burden for waiver is huge compared to  
7           the original waiver and it makes it very hard to be  
8           a provider.

9                               COMMISSIONER LEE: And is that  
10          for HCB waiver or is that----

11                              MS. PURDON: HCB.

12                              MR. DOUGLASS: I have a  
13          question when we were talking earlier about making  
14          sure that our recipients receive care that they  
15          need.

16                              I've known that in the last  
17          few years, there have been some home health agencies  
18          that have closed their doors.

19                              As an Association, what is  
20          your role in hopefully having someone either expand  
21          to be able to cover that area or to maybe encourage  
22          or back someone to reopen because I know that  
23          especially in Eastern Kentucky and with Martin  
24          County closing, I know that some of the nurses that  
25          are in home health up there have to drive compared

1 to what they were driving, they were in one county,  
2 now they're in three counties and stuff like that.

3 I was just wondering if you  
4 all encourage people to become home health agencies  
5 or what that process would be to try to fulfill that  
6 gap.

7 MS. DYER: Would you like to  
8 answer that?

9 MR. REINHARDT: Sure. You're  
10 in a little bit of a tough situation just because  
11 when you get into the CON process, you don't want to  
12 appear favorable to one agency and not favorable to  
13 another one. So, we try to be sensitive to that.

14 More so, we try to feed  
15 information. So, when an agency does close or a  
16 CON, we just provide that information.

17 I think one agency or two this  
18 past year, they sold their CON. So, we helped  
19 facilitate spreading that information that there  
20 were opportunities out there. I think one of the  
21 agencies wasn't even using the CON. So, we tried to  
22 facilitate the spread of that information.

23 We definitely encourage  
24 outside entities and we're actually based, for those  
25 that don't know, my organization is based in Indiana

1 and we have an agreement with the Kentucky Home Care  
2 Association to manage their entity.

3 So, we touch with all sorts of  
4 agencies that aren't in Kentucky and have that  
5 conversation about what the needs are, what the  
6 landscape looks like in Kentucky and definitely  
7 encourage them to look at Kentucky as a place where  
8 there are opportunities where people are going  
9 unserved or under-served.

10 So, we definitely try to be  
11 that communication hub, but it's also with it being  
12 a CON state, that that's a big difference between  
13 just facilitating an agency getting a license.  
14 Going through that CON process, we have to be pretty  
15 sensitive to our members about what sort of  
16 positions they take related to CON.

17 So, that's kind of where we  
18 stand in a nutshell. Does anyone have anything else  
19 to add?

20 MS. STEWART: As a provider in  
21 Eastern Kentucky, I will say - and it's probably a  
22 challenge for them as well - is we struggle finding  
23 enough staff to take care of the patients we have.

24 So, being able - you know,  
25 Martin County, we recently acquired Martin County

1 through an acquisition but it's a long way up there.

2 MR. DOUGLASS: Yes, it is. You  
3 just can't get there.

4 MS. STEWART: You can't get  
5 there and finding someone that wants to be a home  
6 health nurse in Martin County is hard. The access  
7 to care when you look at the state report, the  
8 number of patients that received care in Martin  
9 County over the last few years are nominal.

10 Nursing staff is a big hurdle  
11 for everybody that needs a nurse across the state.  
12 There's just not enough of them.

13 There were two. Martin County  
14 sold and PMC sold but being Pike County, we're solid  
15 there, but Martin County is still an access issue.  
16 There's not enough staff.

17 MS. DYER: And in areas where  
18 there's a large concentration of nurses, there's a  
19 large entity, they can go anywhere and get a job  
20 basically, bottom line.

21 MR. REINHARDT: A lot of  
22 competition.

23 MS. DYER: A lot of competition  
24 to get as nurses in home care for all of us, whether  
25 you're public home health like we are or private or



1       whatever. We're a rare commodity anymore.

2                       MS. STEWART: We are a rare  
3 commodity because when I talk to our Board about  
4 Home Care and ARH, one of the things I always hone  
5 in on is we don't have security and we don't have a  
6 call bell. To work in home health, it takes special  
7 people and they are getting farther and fewer  
8 between.

9                       MS. DYER: We have had the  
10 opportunity - and we're a public home health, so, we  
11 have been able to stay in Home- and Community-Based  
12 Waiver to do more focus really on providing that  
13 level of care which we feel good about.

14                      We don't feel good about not  
15 being able to do traditional like we used to be able  
16 to do it, but to your question, Charles, there's a  
17 huge focus in our agency on Home- and Community-  
18 Based Waiver now, as well as EPSDT Special Services.

19  
20                      That's been for a long time,  
21 but we do want to grow the waiver program because we  
22 know social workers can work in that program. It's  
23 a good program and we're glad it's around.

24                      MS. STEWART: Something you  
25 might want to dive into some reports is I would ask

1 you to look at Medicaid utilization across home  
2 health providers. I think you would find that very  
3 interesting.

4 MS. PARKER: Meaning who orders  
5 it or meaning who is providing it?

6 MS. STEWART: Meaning who is  
7 providing it. I think you will find large  
8 disparities.

9 MS. PARKER: And why do you  
10 think that is?

11 MS. STEWART: Because some  
12 people have a mind set for mission and patient care  
13 and some people have a mind set for profitability  
14 and no one provides care for Medicaid patients to  
15 make money but there are lots of agencies out there  
16 that have 95, 98% Medicare and 2% commercial and 0%  
17 Medicaid.

18 MS. PARKER: Do you have a map  
19 of some sort that kind of shows where all the home  
20 health agencies are located in the state - I guess  
21 I'm talking to you since you kind of manage this -  
22 and the areas they serve?

23 MR. REINHARDT: The OIG keeps  
24 track of who has a license in each particular  
25 county. So, that's how we keep up with that because

1 those things change through the CON process. They  
2 publish an Excel spreadsheet that has that  
3 information on a semi-regular basis.

4 MS. PARKER: On their website?

5 MR. REINHARDT: Yes.

6 MS. HUGHES: To your request  
7 about that, the only data we would be able to look  
8 at is the Medicaid, those that are providing  
9 Medicaid services.

10 MS. STEWART: No. You have  
11 access to an annual state report that we submit,  
12 that every home health agency in Kentucky submits.

13 MS. HUGHES: Who do you submit  
14 that to because what we're looking at is Medicaid.

15 MS. DYER: The name has  
16 changed. It's different. We'll get that to you. I  
17 have it in an email but I won't get in my purse and  
18 drag that out but where we submit it, the state  
19 survey report, but is it broken down by Medicare? I  
20 don't think Medicare is on there. It's just numbers  
21 by services or programs. It's broken down by EPSDT,  
22 for instance, but I don't recall----

23 MS. PURDON: We don't even  
24 submit waiver on it anymore.

25 MS. DYER: No. Waiver is not

1 on there.

2 MS. HUGHES: So, that would not  
3 be something that would be accurate.

4 MS. DYER: It would have to in  
5 combination with the OIG, the OASIS coordinator  
6 maybe.

7 MS. STEWART: Maybe.

8 MS. DYER: And maybe Kentucky  
9 Home Care, too. I don't know. It would have to be  
10 a group of people that could help look at the  
11 percentages maybe. CMS, though.

12 MS. REINHARDT: To Susan's  
13 point, if you have a CON, it's going to be for a  
14 county. And if a county only has "x" amount of  
15 Medicaid services versus a population of "y", I  
16 think that would paint the picture about what their  
17 balance of reimbursement would be.

18 MS. DYER: With traditional  
19 home health, you don't report it by payor, though,  
20 on that state survey report. It's just a number of  
21 traditional that you report.

22 MR. REINHARDT: That makes  
23 sense. I think from their side of it, they might be  
24 able to get the billing information.

25 MS. DYER: You might. It has

1 to be out there somewhere. It might have to come  
2 from more than one place.

3 Okay. Any other discussion,  
4 comments on that?

5 This is not on New Business,  
6 but one of the asks that we're going to have as a  
7 TAC and I think we have been doing this a little bit  
8 is for each MCO, if you have something new you want  
9 to share with us, and you may or may not be prepared  
10 to do that today, but if you would like to share  
11 that, we would very much like to hear that.

12 MS. STEWART: And we'll start  
13 with Pat.

14 MS. RUSSELL: Thank you, Susan.  
15 I was going to say I can't really think of anything  
16 that we're doing right now that will impact home  
17 health. I mean, you guys have been a part of us for  
18 a long time and it's been kind of traditional what  
19 we do with the home health.

20 I will tell you guys that we  
21 are planning our summits coming up in May where we  
22 go across the state in different areas and invite  
23 all the providers to come and listen to what's going  
24 on with us as an organization.

25 We'll have individuals there

1 to talk to you about home health specifically, if  
2 you've got any claims' issues or problems or any of  
3 that kind of thing. So, that's about all I can  
4 think of that would impact you guys right now.

5 MS. DYER: I'll give you  
6 permission to share our problem last week, if you'd  
7 like to share it, about patients can get services at  
8 an outpatient and with us. That's huge for EPSDT  
9 Special Services.

10 MS. RUSSELL: Billie contacted  
11 me a couple of weeks ago with an issue where one of  
12 our representatives had informed her that if you're  
13 doing services on a particular child, an EPSDT, and  
14 they're getting OT, PT and ST, then, all three of  
15 the services had to come from a single provider.

16 So, in other words, with home  
17 health, typically what would happen was Billie would  
18 send one of her OT specialists, an ST and a PT all  
19 to the home to provide the services.

20 But due to a factor outside of  
21 her control, she didn't have an OT, I think it was,  
22 at the time to go do the service. So, our Provider  
23 Rep told her she couldn't go outside and get those  
24 services provided by another entity while that child  
25 was under their care plan and that is not the case.

1                               As long as it's documented in  
2     the care plan that you're doing OT, PT and ST and  
3     one particular service is being done by another  
4     provider, that's perfectly fine.

5                               MS. DYER: And that was huge  
6     and we very much appreciated you getting involved in  
7     that. Thank you.

8                               MS. RUSSELL: Glad to help.

9                               MS. DYER: Anybody else like to  
10    go? Medicaid might want to say something, too. It  
11    doesn't have to just be the MCOs.

12                              Does Aetna want to say  
13    anything?

14                              MS. ROSE: I apologize. I seem  
15    to have lost my voice with the weather. I'm JoAnn  
16    Rose. I manage the Network Relations Department.

17                              The big thing that I would  
18    just like to point out is we're starting our we call  
19    it AP3 but it's the Aetna Provider Partnership  
20    Program. It's basically a provider advisory board  
21    and we've got three kind of mini workgroups and one  
22    of them is an ancillary group.

23                              So, I do have some emails out  
24    to some home health providers to see if they would  
25    like to join the council just to kind of meet and

1 the goal is to work with us, individual providers,  
2 on any kind of an administrative burden that we can  
3 reduce and look at those things.

4 So, if you've gotten an email  
5 from me recently, that's what it's pertaining to.  
6 If you want to join the council or you want  
7 additional information, please find me and I'm happy  
8 to share that, but we're actually kicking that off.

9 We put the program together in  
10 the fall of last year and we kicked that off this  
11 month. So, we'll be going forward.

12 MS. DYER: Humana.

13 MS. STEPHENS: We don't have  
14 any updates today.

15 MR. CUSTERS: The only thing I  
16 would say is since I was chosen to represent the  
17 Provider Relations' side, if there's any  
18 information, since we're just starting this year  
19 with the Medicaid plan, that you would like, I can  
20 email out all of the different links and new  
21 information and contact information and  
22 authorization information. If I can get a list of  
23 email addresses, I'll be happy to send that  
24 information out.

25 MS. DYER: If you get the



1 information to our Executive Director.

2 MR. REINHARDT: If you would  
3 give me your card, we can follow up.

4 MS. HUGHES: You can send it  
5 to me and I will send it out to the TAC members.

6 MS. DYER: And I think you're  
7 speaking that you're back to Humana. Humana-  
8 CareSource has been around but you no longer----

9 MS. STEPHENS: We ended that  
10 relationship with CareSource as of 12/31 and now we  
11 brought everything back in-house at Humana. So,  
12 yes, same members, still serving the same members  
13 but just brought it in-house.

14 MS. DYER: Anthem.

15 MS. OWENS: Holly Owens with  
16 Anthem. I was not prepared to do a speech. We  
17 don't have anything that is changing. We have a  
18 health fair coming up March 14<sup>th</sup> in Louisville.  
19 It's going to be pretty big, but before the next  
20 meeting, I will touch base with all the different  
21 departments and see if they want to share anything  
22 at the meeting.

23 MS. DYER: Okay. Passport. Is  
24 Passport here? And Medicaid, is there anything else  
25 from Medicaid?

1 MR. DOUGLASS: No, but this is  
2 Candace Crawford. She is a nurse who is also kind  
3 to take over the home health program as one of her  
4 assigned duties.

5 MS. DYER: It's nice to know  
6 what you're doing. Thank you, Charles. Any  
7 questions?

8 MS. STEWART: Sharley, when  
9 you send stuff to us, is it okay to include Evan on  
10 that, too, because we forget to forward it to him?

11 MS. HUGHES: It doesn't matter.

12 MS. STEWART: It's fine with us  
13 if you do. He's the keeper of all of our stuff. So,  
14 when you send us something, just go ahead and  
15 include him.

16 DR. THERIOT: So, are you going  
17 to be a member of the TAC?

18 MS. STEWART: He is the  
19 Executive Director of our Association.

20 MS. HUGHES: He's not a member  
21 of the TAC, no.

22 MS. STEWART: He can't be a  
23 member but he represents us.

24 MS. DYER: Do you all have any  
25 further questions for us while we're here and we've

1 got just a little bit of time because we do want a  
2 partnership.

3 I think we had quite a bit of  
4 discussion about whether we're going to have this  
5 TAC meeting. And just to go on record, this group  
6 wants a routine meeting so that we do keep that  
7 open. And I know it's hard for everybody to get  
8 here but we so appreciate you coming.

9 We're very glad to meet you,  
10 Commissioner Lee, because it is a partnership. And  
11 if we don't view it that way, then, there's gaps and  
12 barriers that come up that we can't even imagine.

13 So, we're very glad you're  
14 here and we're very glad to meet you and good luck  
15 with your role. You've got a lot to do, I know.

16 COMMISSIONER LEE: Glad to be  
17 back.

18 MS. DYER: We're thankful for  
19 everybody that comes, but we do want to have this  
20 routinely and keep that. We feel like there's a big  
21 gap. I know sometimes you have trouble getting  
22 everybody here, Sharley. You try your best to  
23 communicate back but that's how we feel.

24 We feel like four months is a  
25 long time to not meet. If there is something, then,

1 we want to feed it up to the MAC to work through it.  
2 And I hear you say you want us to be a working group  
3 to feed information, vision, but also to bring the  
4 barriers. So, I think that we can work towards that  
5 goal.

6 MS. HUGHES: And the reason  
7 that I asked did you all want to cancel this one was  
8 because there was nothing on the agenda. Like, I  
9 know Susan drives 300 miles and do you want to come  
10 with no agenda items.

11 MS. DYER: We always seem to  
12 have something or something comes up in New  
13 Business. I understand and thank you for being that  
14 considerate, though.

15 MS. STEWART: If nothing else,  
16 we want updates from MCOs and updates from Medicaid  
17 if we don't have anything else because I'm sure from  
18 that discussion, something will bubble up. And this  
19 supply thing will be an agenda item until it's  
20 resolved. So, you can count that one in.

21 MS. HUGHES: But you're going  
22 to get me a list.

23 MS. STEWART: I'm going to.

24 MS. DYER: If there's nothing  
25 else, then, do I have a motion to adjourn?

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MS. STEWART: So moved.

MS. PURDON: And I'll second.

MS. DYER: We are adjourned.

Thank you all so much.

MEETING ADJOURNED